



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
MATERIALS MANAGEMENT DEPARTMENT
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #15-0171 FOR HVAC MECHANICAL SERVICES

Bids to provide 'HVAC Mechanical Services' were received from six vendors on December 3, 2014. The bids of Johnson Controls, Inc., and United Mechanical, Inc., were the best low bids meeting the advertised specifications based on a sealed scenario. The bid of Comfort Systems USA Southeast was non-responsive to the requirement to provide a minimum of a Class A HARV Contractor's License. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 01/13/2015

Fiscal Impact:

Not to exceed
\$250,000.00

Recommended Motion: That the bids of Johnson Controls, Inc., and United Mechanical, Inc., to provide 'HVAC Mechanical Services' in an amount not to exceed \$250,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for HVAC Mechanical Services - Bid #15-0171

Opened on December 3, 2014 at 2:30 p.m.

| | | | |
|--|---|---|--|
| Cost to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., for HVAC mechanical installation, maintenance, and repair services: | | Blume Mechanical Service | Comfort Systems USA Southeast |
| HOURLY RATES | | Price per Hour | Price per Hour |
| 1. | Journeyman standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate. | \$120.00 | \$79.00 |
| 2. | Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate. | \$155.00 | \$79.00 |
| 3. | Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate. | \$105.00 | \$65.00 |
| 4. | Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate. | \$135.00 | \$65.00 |
| MATERIALS | | % Mark Up (10% max) | % Mark Up (10% max) |
| 5. | Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials in order to verify markup. | 10% | 10% |
| SUBCONTRACTED SERVICES | | % Mark Up (10% max) | % Mark Up (10% max) |
| 6. | Subcontracted services for HVAC mechanical installation, maintenance, and repair services to be billed at net cost. Include a percentage allowed for overhead and profit. MAXIMUM OF 10%. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC. | 10% | 10% |
| RENTAL EQUIPMENT | | % Mark Up (10% max) | % Mark Up (10% max) |
| 7. | Rental equipment to be billed at net cost. Rental is for active use of equipment. Payment for inactive use will not be allowed. Include a percentage allowed for overhead and profit. MAXIMUM OF 10%. No mark-up of sales tax allowed. A copy of the itemized rental equipment invoice must be included with all billings to the SBSC. | 10% | 10% |
| Contact | | Tye Blume | Lonnie Hufford |
| Address | | 2401 West Bay Drive, Suite 118 Largo, FL 33770 | 8633 Elm Fair Boulevard Tampa, FL 33610 |
| Phone | | 727-330-9131 | 813-272-2809 |
| Fax | | 727-754-9810 | |
| Federal ID | | 273681221 | |
| Email | | info@blumeservice.com tye@blumeservice.com | lonnie.hufford@csusasoutheast.com |

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Tabulation for HVAC Mechanical Services - Bid #15-0171

Opened on December 3, 2014 at 2:30 p.m.

| Cost to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., for HVAC mechanical installation, maintenance, and repair services: | | Daikin Applied | Johnson Controls, Inc. |
|--|---|-----------------------------|--------------------------------|
| HOURLY RATES | | Price per Hour | Price per Hour |
| 1. | Journeyman standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate. | \$100.00 | \$75.00 |
| 2. | Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate. | \$150.00 | \$95.00 |
| 3. | Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate. | \$75.00 | \$45.00 |
| 4. | Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate. | \$112.50 | \$55.00 |
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| Contact | | John Michael Best | William Tisdale |
| Address | | 1911 US 301, Suite 300 | 3802 Sugar Palm Drive |
| | | Tampa, FL 33619 | Tampa, FL 33619 |
| Phone | | 813-621-8440 | 813-352-1134 |
| Fax | | 813-621-6979 | 813-635-2276 |
| Federal ID | | | 390380010 |
| Email | | mike.best@daikinapplied.com | william.tisdale@jci.com |

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for HVAC Mechanical Services - Bid #15-0171

Opened on December 3, 2014 at 2:30 p.m.

| Cost to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., for HVAC mechanical installation, maintenance, and repair services: | | Total Building Solutions, Inc. | United Mechanical |
|--|---|--------------------------------|------------------------------|
| HOURLY RATES | | Price per Hour | Price per Hour |
| 1. | Journeyman standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate. | \$70.00 | \$70.00 |
| 2. | Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate. | \$105.00 | \$105.00 |
| 3. | Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate. | \$55.00 | \$50.00 |
| 4. | Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate. | \$82.50 | \$75.00 |
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| Contact | | Jerald E. Curtis | Craig Lawrence |
| Address | | 3107 Queen Palm Drive | 8170 Mainline Parkway |
| | | Tampa, FL 33619 | Fort Myers, FL 33912 |
| Phone | | 813-661-8818 | 239-425-6516 |
| Fax | | 813-661-8897 | 239-425-6517 |
| Federal ID | | 593630540 | 592828859 |
| Email | | jcurtis@4tbs.net | clawrence@umihvac.com |
| | | Recorded by Sydney Manas | Witnessed by Joyce Haney |